



Vehicle Comparison

June 25, 2020



2020 ES 300h



2020 Volvo S60 T5 Momentum 4dr FWD Sedan



2020 Lincoln MKZ Hybrid Reserve 4dr FWD Sedan

Comparably Equipped Pricing

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Tricing				
MSRP	\$47,100	\$42,400	\$53,200	
Destination Fee	\$2,095	\$1,395	\$2,100	
Added Equipment	\$0	\$1,090 [1]	\$1,550 [2]	
Comparably Equipped Price	\$49,195	\$44,885	\$56,850	
Air Conditioning Charge	\$100	\$100	\$100	
Dealership Fees (Maximum)	Extra	Unknown	Unknown	

- 1. Comparably Equipped by adding the following: Wheels: 18" 5-Open Spoke Black Diamond-Cut Alloy (\$1,000); Sunglass Holder (\$90)
- 2. Comparably Equipped by adding the following: Reserve Monochromatic Package (\$1,500); Cargo Net (\$50)

	2020 ES 300h	2020 Volvo S60	2020 Lincoln MKZ Hybrid		
Lexus Advantages					
Sequential shift control	With steering wheel controls	Geartronic	None		
Passenger auto dimming mirror	Yes	None	None		
Rear spoiler	Wing	None	None		
Door curb/courtesy lights	4	None	None		
Brake assist	Predictive	Yes	Yes		
Engine litres (L)	2.5	2	2		
Hybrid system net power output (hp)	215	N/A	188		
Battery pack	245V nickel metal hydride	N/A	N/AV lithium ion		
Fuel economy - highway (L/100 km / mpg)	5.2/54.3	7.1/39.8	5.7/49.6		





Wheel width

	2020 ES 300h	2020 Volvo \$60	2020 Lincoln MKZ Hybrid	
Fuel economy - combined (L/100 km / mpg)	5.3/53.3	8.9/31.7	5.6/50.4	
Exterior length (mm)	4,975	4,760	4,930	
Exterior body width (mm)	1,865	1,849.1	1,864	
Interior cargo volume (L)	473	328.5	314	
Maximum interior cargo volume (L)	473	328.5	314	
Front legroom (mm)	1,077	1,074.5	1,067	
Rear legroom (mm)	998	894	940	
Rear headroom (mm)	959	945	930	

Mechanical				
Powertrain				
Hybrid/Electric	Full	None	Full	
Engine litres (L)	2.5	2	2	
Cylinder configuration	1-4	1-4	-4	
Valvetrain	DOHC	DOHC	DOHC	
Compressor	None	Intercooled turbo	None	
Recommended fuel	Premium unleaded	Premium unleaded	Regular unleaded	
Drive type	Front-wheel	Front-wheel	Front-wheel	
Transmission	CVT	Geartronic 8-speed automatic	CVT	
Sequential shift control	With steering wheel controls	Geartronic	None	
Suspension and Handling				
Front suspension	Strut	Double wishbone	Strut	
Rear suspension	Multi-link	Multi-link	Multi-link	
Steering activation	Electric power-assist	Electric power-assist	Electric power-assist	
Steering type	Rack-pinion	Rack-pinion	Rack-pinion	
Speed sensitive steering	Yes	None	Yes	
Brakes	4-wheel disc	4-wheel disc	4-wheel disc	
Tires	P215/55VR17 BSW AS	P235/45VR18 BSW touring AS	P245/40WR19 BSW AS	
Wheel appearance	Machined w/painted accents	Machined w/painted accents	Black	
Wheel material	Aluminum	Aluminum	Aluminum	
Wheel diameter	17"	18"	19"	

8"

8"

7.5"





	2020 ES 300h	2020 Volvo S60	2020 Lincoln MKZ Hybrid	
Fuel Economy				
Fuel Economy				
Fuel economy - city (L/100 km / mpg)	5.5/51.4	10.5/26.9	5.5/51.4	
Fuel economy - highway (L/100 km / mpg)	5.2/54.3	7.1/39.8	5.7/49.6	
Fuel economy - combined (L/100 km / mpg)	5.3/53.3	8.9/31.7	5.6/50.4	
Recommended fuel	Premium unleaded	Premium unleaded	Regular unleaded	
Fuel tank (L)	50	60	53	

Entertainment

Entertainment Features

Radio	SiriusXM AM/FM /Satellite	SiriusXM AM/FM/HD /Satellite	SiriusXM AM/FM/HD /Satellite	
CD	Single	None	Single	
CD-MP3 decoder	Yes	None	Yes	
External digital memory control	Yes	Yes	SYNC 3	
Steering wheel audio controls	Yes	Yes	Yes	
Radio data system	Yes	Yes	Yes	
Voice activated audio control	Siri Eyes Free	Yes	Yes	
Speakers	10	10	14	
Speaker type	Standard	Standard	Revel	
Speed sensitive volume	Yes	Yes	Yes	
Integrated navigation system	None	None	With voice activation	
1st row LCD monitor	2	2	3	
Wireless phone connectivity	Bluetooth	Bluetooth	Bluetooth	

Exterior

Lighting

Headlight beam	LED low/high beam	LED low/high beam	High intensity low/high beam	
Exterior light control	Fully automatic	Fully automatic	Fully automatic	
Delay-off headlamps	Yes	Yes	Yes	
Daytime running lights	LED	LED	LED	
Perimeter/approach lights	Remote activated	Remote activated	Remote activated	





	2020 ES 300h	2020 Volvo \$60	2020 Lincoln MKZ Hybrid	
Driver side turn signal indicator in mirror	Yes	Yes	Yes	
Passenger side turn signal indicator in mirror	Yes	Yes	Yes	
LED brakelights	Yes	Yes	Yes	
Body Exterior				
Body material	Fully galvanized steel	Fully galvanized steel	Galvanized steel /aluminum	
Grille	Black w/chrome surround	Black w/chrome surround	Metal-look w/chrome surround	
Door count	4	4	4	
Rear cargo door	Trunk	Trunk	Power open and close trunk	
Driver mirror	Power remote	Power remote w/tilt down	Power remote	
Passenger mirror	Power remote	Power remote w/tilt down	Power remote	
Driver heated mirror	Yes	Yes	Yes	
Passenger heated mirror	Yes	Yes	Yes	
Driver auto dimming mirror	Yes	None	Yes	
Passenger auto dimming mirror	Yes	None	None	
Sunroof	1st row	1st and 2nd row	1st row	
Sunroof activation	Express open/close	Express open/close	Express open/close	
Sunroof type	Glass	Laminated glass	Glass	
Rear spoiler	Wing	None	None	
Antenna	Window grid	Window grid	Window grid	
Front bumper	Body-coloured	Body-coloured	Body-coloured	
Rear bumper	Body-coloured	Body-coloured	Body-coloured	

Interior

Convenience Features

Air conditioning	Automatic	Automatic	Automatic	
Dual zone front air conditioning	Yes	Yes	Yes	
Air filter	Yes	Interior Air Quality System (IAQS)	Yes	
Voice activated air conditioning	None	None	Yes	
External digital memory control	Yes	Yes	SYNC 3	
Door locks	Power with 2 stage unlock	Power with 2 stage unlock	Power with 2 stage unlock	





	2020 ES 300h	2020 Volvo S60	2020 Lincoln MKZ Hybrid	
Remote keyless entry	Keyfob (all doors)	Keyfob (all doors)	Keyfob (all doors)	
Keypad	None	None	SecuriCode	
Remote engine start	None	Smart device only	Keyfob and smart device	
Front windows	Power	Power	Power	
Rear windows	Power	Power	Power	
Window control - express up	Front and rear	Front and rear	Front and rear	
Window control - express down	Front and rear	Front and rear	Front and rear	
AC power outlet	None	1	1	
Remote engine start	None	Smart device only	Keyfob and smart device	
Cargo net	Yes	None	Yes	
Cargo tie downs	Yes	Yes	None	
Cruise control	With steering wheel controls	With steering wheel controls	With steering wheel controls	
Distance pacing cruise control	Dynamic Radar Cruise Control with traffic stop- go	None	With traffic stop-go	
Front beverage holders	Yes	Yes	Yes	
Rear beverage holders	Yes	Yes	Yes	
12V DC power outlet	2	2	3	
Driver door bin	Yes	Yes	Yes	
Passenger door bin	Yes	Yes	Yes	
Overhead console	Mini	Mini	Mini	
Overhead console storage	None	Yes	Yes	
Floor console	Full	Full	Full	
Glove box	Locking	Locking	Locking	
Garage door transmitter	HomeLink	None	Yes	
Auto-dimming rear view mirror	Yes	Yes	Yes	
Driver vanity mirror	Illuminated	Illuminated	Illuminated	
Passenger vanity mirror	Illuminated	Illuminated	Illuminated	
Tilting steering wheel	Manual	Manual	Power	
Telescoping steering wheel	Manual	Manual	Power	
Seats and Trim				
Seating capacity	5	5	5	
Heated seats	Driver and passenger	Driver and passenger	Driver and passenger	
Ventilated front seats	Driver and passenger	None	Driver and passenger	
Driver seat - way direction control	8	8	8	





	2020 ES 300h	2020 Volvo S60	2020 Lincoln MKZ Hybrid	
Driver seat - recline	Power	Power	Power	
Driver seat - height adjustment	Power	Power	Power	
Driver seat - fore/aft	Power	Power	Power	
Driver seat - cushion tilt	Power	Power	Power	
Driver seat - lumbar support	Power 2-way	Power 2-way	Power 4-way	
Front passenger seat - way direction control	8	8	8	
Front passenger seat - recline	Power	Power	Power	
Front passenger seat - height adjustment	Power	Power	Power	
Front passenger seat - fore/aft	Power	Power	Power	
Front passenger seat - cushion tilt	Power	Power	Power	
Front passenger seat - lumbar support	Power 2-way	Power 2-way	Power 4-way	
Front centre armrest	Yes	Yes	Yes	
Front head restraints	Adjustable	Fixed	Adjustable	
Memory seat(s)	None	Driver	Driver	
Rear seat folding	None	60-40	60-40	
Rear seat descriptor	Bench	Bench	Bench	
Rear heated seats	None	None	Yes	
Rear armrest	Yes	With pass-thru	With pass-thru	
Rear head restraints	Adjustable	Adjustable	Adjustable	
Seat material	NuLuxe leatherette	Leatherette	Bridge of Weir leather	
Door trim insert	Leatherette	Leatherette	None	
Floor mats	Carpet front and rear	Carpet front and rear	Carpet front and rear	
Floor trim	Carpet	Carpet	Carpet	
Headliner	Cloth	Cloth	Cloth	
Steering wheel material	Leather	Leather/metal-look	Leather/genuine wood	
Entertainment Features				
Radio	Sirius XM AM/FM /Satellite	SiriusXM AM/FM/HD /Satellite	SiriusXM AM/FM/HD /Satellite	
CD	Single	None	Single	
CD-MP3 decoder	Yes	None	Yes	
External digital memory control	Yes	Yes	SYNC 3	
Steering wheel audio controls	Yes	Yes	Yes	
Radio data system	Yes	Yes	Yes	
Voice activated audio control	Siri Eyes Free	Yes	Yes	
Speakers	10	10	14	





 $\hbox{\it Cylinder configuration}$

	2020 ES 300h	2020 Volvo \$60	2020 Lincoln MKZ Hybrid	
Speaker type	Standard	Standard	Revel	
Speed sensitive volume	Yes	Yes	Yes	
Integrated navigation system	None	None	With voice activation	
1st row LCD monitor	2	2	3	
Wireless phone connectivity	Bluetooth	Bluetooth	Bluetooth	
Lighting, Visibility and Instrume	ntation			
Dome light	Fade	Fade	Fade	
Door curb/courtesy lights	4	None	None	
Illuminated entry	Yes	Yes	Yes	
Front reading lights	Yes	Yes	Yes	
Rear reading lights	Yes	Yes	Yes	
Illuminated glove box	Yes	Yes	Yes	
Windshield wipers	Variable intermittent	Variable intermittent	Variable intermittent	
Rain detecting wipers	None	Yes	Yes	
Window tint	Light	Light	Light	
Instrumentation display	Digital	Digital/analog	Digital/analog	
Tachometer	Yes	Yes	Yes	
Engine temperature gauge	Yes	Yes	Yes	
Low fuel warning	Yes	Yes	Yes	
Low tire pressure warning	Tire specific	Yes	Tire specific	
Maintenance reminder	Yes	Yes	Yes	
Driver information centre	Yes	None	Yes	
Exterior temperature	Yes	Yes	Yes	
Clock	Analog	In-radio display	In-radio display	
Compass	Yes	None	Yes	
Trip computer	Yes	Yes	Yes	
Blind spot	None	None	Lincoln Co-Pilot360 - Blind Spot Information System (BLIS) warning	
Parking sensors	None	Front and Rear Park Assist rear	Front and rear	
Specifications				
Specs and Dimensions				
Engine litres (L)	2.5	2	2	

1-4





	2020 ES 300h	2020 Volvo \$60	2020 Lincoln MKZ Hybrid	
Horsepower (hp)	176 @ 5,700RPM	250 @ 5,500RPM	141 @ 6,000RPM	
Torque (lbft.)	163 @ 3,600RPM	258 @ 1,500RPM	129 @ 4,000RPM	
Hybrid system net power output (hp)	215	N/A	188	
Battery pack	245V nickel metal hydride	N/A	N/AV lithium ion	
Fuel economy - city (L/100 km / mpg)	5.5/51.4	10.5/26.9	5.5/51.4	
Fuel economy - highway (L/100 km / mpg)	5.2/54.3	7.1/39.8	5.7/49.6	
Fuel economy - combined (L/100 km / mpg)	5.3/53.3	8.9/31.7	5.6/50.4	
Fuel tank (L)	50	60	53	
Curb weight (kg)	1,680	1,659	1,774	
Gross vehicle weight rating (GVWR) (kg)	2,130	2,240	N/A	
Payload (kg)	N/A	405	N/A	
Exterior length (mm)	4,975	4,760	4,930	
Exterior body width (mm)	1,865	1,849.1	1,864	
Exterior body height (mm)	1,445	1,430	1,476	
Wheelbase (mm)	2,870	2,873	2,850	
Front track (mm)	N/A	1,600.2	1,582	
Rear track (mm)	N/A	1,600.2	1,575	
Turning radius (m)	N/A	5.5	5.8	
Interior cargo volume (L)	473	328.5	314	
Maximum interior cargo volume (L)	473	328.5	314	
Front legroom (mm)	1,077	1,074.5	1,067	
Rear legroom (mm)	998	894	940	
Front headroom (mm)	953	950	963	
Rear headroom (mm)	959	945	930	
Front hiproom (mm)	N/A	1,405	1,400	
Rear hiproom (mm)	N/A	1,356.5	1,367	
Front shoulder room (mm)	1,421	1,425	1,466	
Rear shoulder room (mm)	1,372	1,384.5	1,405	
Passenger volume (L)	N/A	N/A	2,421	

Safety

Safety and Security





	2020 ES 300h	2020 Volvo S60	2020 Lincoln MKZ Hybrid	
Passenger front-impact airbag	Yes	Yes	Yes	
Driver side-impact airbag	Seat mounted	Seat mounted	Seat mounted	
Passenger side-impact airbag	Seat mounted	Seat mounted	Seat mounted	
Overhead airbag	Curtain 1st and 2nd row	Curtain 1st and 2nd row	Curtain 1st and 2nd row	
Front passenger airbag occupancy sensor	Yes	Yes	Yes	
Side impact beams	Yes	Yes	Yes	
Height adjustable seatbelts	Front	Front	Front	
Seatbelt pre-tensioners	Front and rear	Front and rear	Front	
ABS	4-wheel	4-wheel	4-wheel	
Brake assist	Predictive	Yes	Yes	
Traction control	ABS and driveline	ABS and driveline	ABS and driveline	
Electronic stability	Stability control	DSTC	AdvanceTrac	
Blind spot	None	None	Lincoln Co-Pilot360 - Blind Spot Information System (BLIS) warning	
Forward collision	Lexus Safety System+ mitigation	City Safety mitigation	Lincoln Co-Pilot360 - Automatic Emergency Braking mitigation	
Parking sensors	None	Front and Rear Park Assist rear	Front and rear	
Distance pacing cruise control	Dynamic Radar Cruise Control with traffic stop- go	None	With traffic stop-go	
Panic alarm	Yes	Yes	Yes	
Security system	Yes	Yes	Yes	
lmmobilizer	Yes	Yes	SecuriLock	
Convex spotter mirror - driver side	None	None	Yes	
Convex spotter mirror - passenger side	None	None	Yes	
Rear child safety locks	Manual	Power	Manual	

Warranty

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Basic months	48	48	48	
Basic distance (km)	80,000	80,000	80,000	
Powertrain months	72	48	72	
Powertrain distance (km)	110,000	80,000	110,000	
Corrosion perforation months	72	144	60	





Corrosion perforation distance (km)

Roadside assistance months

Roadside assistance distance (km)

Hybrid electrical components months

Hybrid electrical components distance (km)

2020 ES 300h	2020 Volvo S60	2020 Lincoln MKZ Hybrid	
unlimited	unlimited	unlimited	
48	48	72	
unlimited	unlimited	110,000	
96	N/A	96	
160,000	N/A	160,000	



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